## José Antonio Espín Sánchez

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#### **Academic Background**

PhD. in Economics, Northwestern University, 2014

Thesis Committee: Joel Mokyr (Chair), Robert Porter, Joseph Ferrie, Regina Grafe
M.A. in Economics and Finance, CEMFI, 2008
Licenciado en Economía, Universidad de Murcia, 2006

## **Academic Appointments**

Assistant Professor, Department of Economics, Yale University, 2014 – present Department Affiliation: Economic Growth Center, Cowles Foundation The European Studies Council and Council on Latin American and Iberian Studies, MacMillan Center

#### **Other Affiliations**

Special Sworn Status Employee, United States Census Bureau

#### **Published Papers**

"Equilibrium Uniqueness in Entry Games under Private Information," with Álvaro Parra and Yuzhou Wang, *The RAND Journal of Economics*, forthcoming

"La 'Doña' è mobile: the Role of Women in Social Mobility in a Pre-modern Economy," with Salvador Gil-Guirado and Chris Vickers, *The Journal of Economic History*, 2022, Vol. 82, No. 1, pp 1-41. (Lead article)

"Praying for rain, resilience, and social stability in Murcia (Southeast Spain)," with Salvador Gil-Guirado, *Ecology and Society*, 2022, Vol. 27, No. 2.

"Water Theft as Social Insurance: Southeastern Spain, 1851-1948," with Javier Donna, *The Economic History Review*, 2021, Vol. 74, No. 3, pp 721-753.

"Labor Income Inequality in Pre-Industrial Mediterranean Spain: the city of Murcia in the 18<sup>th</sup> Century," with Salvador Gil-Guirado, Daniel Giraldo-Paez and Chris Vickers, *Explorations in Economic History*, 2019, Vol. 73.

"Complements and Substitutes in Sequential Auctions: The Case of Water Auctions," with Javier Donna, *The RAND Journal of Economics*, 2018, Vol. 49, No. 1, pp 87-127.

"Institutional Inertia: Persistent Inefficient Institutions in Spain," *The Journal of Economic History*, 2017, Vol. 77, No. 3, pp 692-723.

"The Effect of Health Insurance on Near-Elderly Health and Mortality," with Bernard Black, Eric French and Kate Litvak, 2017, *American Journal of Health Economics*, Vol. 3, No. 3, pp 281-311.

"Can we learn from the past? Four hundred years of changes in adaptation to floods and droughts. Measuring the vulnerability in two Hispanic cities," with Salvador Gil-Guirado and Maria Del Rosario Prieto, *Climatic Change*, 2016, Vol. 139, pp 183-200.

"Dissertation Summary of 'The Illiquidity of Water Markets'," *Journal of Economic History*, 2016, Vol. 76, No. 2, pp 616-618.

#### **Research Papers**

"The Illiquidity of Water Markets: Efficient Institutions for Water Allocation in Southeastern Spain," with Javier Donna, second revision requested by *The Review of Economic Studies* 

"Experimental Persuasion," with Ian Ball

"Praying for Rain: On the Instrumentality of Religious Belief," with Salvador Gil-Guirado and Nicholas Ryan

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- "Playing Checkers in Chinatown," with Santiago Truffa
- "War of Attrition with Externalities," with Jorge Catepillan and Jorge Lemus
- "Order Statistics from Independent Non-Identical Exponentiated and Proportional Hazard Rate Random Variables," with Tianhao Wu

#### Work in Progress

"Efficient Mechanisms with Liquidity Constrained Agents"

"Sympathy for the Devil," with Salvador Gil- Guirado

#### **Reviews and Other Research**

Book Review for "Lending to the Borrower from Hell: Debt, Taxes, and Default in the Age of Philip II, by Mauricio Drelichman and Hans-Joachim Voth," Business History Review, 2015, Vol. 89, Issue 03, pp 588-590.

Book Review for "The Commons in History: Culture, Conflict and Ecology, by Derek Wall," Journal of Economic History, 2015, Vol. 75, No. 1, pp 270-272.

"The Institutional Revelation: A Comment on Douglas W. Allen's The Institutional Revolution," with Joel Mokyr, *The Review of Austrian Economics*, 2013, Vol. 26, No. 4, pp 375-381.

"The 'Bird in the Hand' is not a Fallacy: A Model of Dividends based on Hidden Savings," CEMFI Master Thesis No. 0808, 2008.

#### Fellowships and Awards

2021, National Science Foundation, 2022-2024, "Settlers, slaves, and merchants: the role of migrant networks in the economic developments of the Americas," Co-PI: Leticia Arroyo Abad,

2020, Spanish Ministry of Science and Innovation, I+D+I projects, "Effects of Meteorological and Climatic Compound Effects on Mediterranean atmospheric pollution", collaborator with PIs: Pedro Jiménez Guerrero and Juan Pedro Montávez Gomez

- 2020, Economic Growth Center Research Grant
- 2018, MacMillan Faculty Research Grant
- 2017, Visiting Scholar Northwestern University
- 2016, IIOC, The Public Utility Research Prize for the Best Paper in Regulatory Economics
- 2016, SEHA, X Premio de Historia Agraria (10th Prize in Agrarian History)
- 2015, EHA, Alexander Gerschenkron Prize
- 2015, JEI, Young Economist Award (Finalist)
- 2014, (Inaugural) Short-term Academic Visitor at the Stanford Center for International Development (SCID)
- 2014, Banner Carrier for The Graduate School at the Commencement Ceremony, Northwestern University
- 2012, EARIE, Young Economists' Essay Award
- 2012, JEI, Young Economist Award
- 2012, EHA Exploratory Travel Grant
- 2012, DRRC Grant, Kellogg School of Management
- 2012, Buffet Center, Graduate Student Dissertation Research Awards
- 2012, Buffet Center, Graduate Student Travel Award
- 2011, CSIO Grant, Northwestern University
- 2011, Graduate Research Grant, Northwestern University
- 2010, Technology-Enhanced Doctoral Research Award, Northwestern University
- 2008-2010, Fundación Caja Madrid Graduate Studies Scholarship
- 2006-2008, CEMFI Graduate Studies Scholarship
- 2006, Erasmus Grant

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#### **Seminar and Conference Presentations**

2022: AEA Annual Virtual Meeting, International and Spatial Economics Lunch (Yale), Economic History Lunch (Yale), Tertulias (IE), International Conference (Stony Brook), EHA 2022, Economic History Seminar (UBC)

2021: Economic History Lunch (Yale), Economics Seminar (WSU), Economic History Seminar (UPenn), Economic History Seminar (Martin-Luther), Economic History Seminar (Michigan)

2020: Economic History Lunch (Yale), CEPR VIOS (online)

2019: Industrial Organization Seminar (Toronto), Economic History Seminar (York), Industrial Organization Seminar (DoJ, Washington), Washington Area Economic History Seminar (Maryland), Religion and Culture Seminar (Harvard University), Friday Seminar Series (Auburn), Economic History Association Annual Meeting (Atlanta), Applied Seminar (Alicante)

2018: Economic History Lunch (Yale), IO, Environmental, and Law Economics Seminar (UConn), NBER SI DAE (Boston)

2017: Applied Micro Seminar (Vienna), Empirical Micro Seminar (Munich), Economic History Seminar (Utrecht), Economic History Seminar (Stanford), Economic History Lunch (Yale), Economic History Seminar (Harvard), Applied Micro Seminar (John Hopkins), Applied Micro Seminar (Middlebury), Micro Theory Lunch (Yale), Industrial Organization/Economic History Seminar (NYU-Stern), Industrial Organization/Economic History Conference (UCLA), Explaining Institutional Change in History (IAST, Toulouse), EHES (Tübingen), Industrial Organization Seminar (Berkeley), Economic History Seminar (Northwestern), Economics Seminar (FTC, Washington)

2016: NBER SI IO (Boston), ED Seminar (Carlos III), Economic History Seminar (Carlos III), FIRMS Workshop (CEMFI), Economic History Seminar (Valencia), Barcelona Summer Forum (Barcelona), Economic History Seminar (Murcia), Queen's Applied Micro Conference (Queens)

2015: PhD Seminar (CUNY), Economic History Seminar (LSE), Economic History Seminar (Warwick), EARIE (Munich), JEI (Alicante), EHA Meetings (Nashville), Micro Theory Lunch (Yale), Economic History Lunch (Yale)

2014: JM Seminar (Yale), JM Seminar (NYU-Stern), JM Seminar (Berkeley-Haas), IIOC (Chicago), NBER SI DAE (Boston), EARIE (Milan), JEI (Barcelona), Economic History Seminar (Stanford), SBE Seminar (UBC-Sauder), AHEC (Houston), STICERD Industrial Organization Seminar (LSE), Economic History Seminar (UMU)

2013: Cultures of Borrowing (NU), Industrial Organization Lunch (Northwestern), EHA Meetings (Washington), Economic History Workshop (Northwestern)

2012: The Urban/Communities Workshop (Northwestern), Applied Micro Seminar (Northwestern), Economic History Lunch (Northwestern), Industrial Organization Lunch (Northwestern), ISNIE (USC), Econometric Society NASM (Evanston), WEHC (Stellenbosch), SITE (Stanford), EARIE (Rome), Micro Seminar (Carlos III), JEI (Murcia), FIRMS Workshop (CEMFI), Economic History Workshop (Northwestern)

2011: Economic History Seminar (Carlos III), Graduate Student Colloquium, Buffet Center (Northwestern)

2010: Economic History Workshop (Northwestern), Students Micro Theory Lunch (Northwestern)

#### Referee for Journals

American Economic Journal: Economic Policy, American Economic Journal: Microeconomics, American Economic Review, American Economic Review: Insights, Business History Review, Econometrica, Economic History Review, Economic Inquiry, European Review of Economic History, Explorations in Economic History, International Economic Review, Journal of Economic and Management Strategy, Journal of Economic History, Journal of Industrial Economics, Journal of Institutional Economics, Journal of the European Economic Association, Journal of Political Economy, Proceedings of the National Academy of Sciences, RAND Journal of Economics, Regional Studies

#### **Reviewer for Grants**

European Research Council

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#### **Teaching**

ECON 001 - Economic Ideas Worth a Nobel Prize

ECON 255 – Introduction to Corporate Finance, Yale University

ECON 457 - Economics, Politics and History: Institutional Design and Institutional Change, Yale University

ECON 580 - European Economic History, Yale University

ECON 581 - American Economic Development in Comparative Perspective, Yale University

### **Other Publications**

"Are Water Markets Liquid? Evidence from Southeastern Spain," with Javier Donna, Europe Now

"Inercia y cambio institucional, un problema resuelto en el regadío español," Nada Es Gratis (blog)

"The Illiquidity of Water Markets," with Javier Donna, Global Water Forum in Economics

"Institutional Inertia and Institutional Change," Global Water Forum in Agriculture, Economics

"The Illiquidity of Water Markets," with Javier Donna, Best Job Market Papers Vox 2013